

## Comercial - COMMERCIAL DIRECTOR METALLIC DIVISION/ STAMPING TE

Escrito por GPF Recursos Humans  
Jueves, 01 de Noviembre de 2018 18:00 -

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### COMMERCIAL DIRECTOR METALLIC DIVISION/ STAMPING TE BARCELONA

(BARCELONA) Empresa: GPF Recursos Humans Descripción: Consultoria, Assessoria, Recursos Humans, Selecció de personal, Gabinet de Psicologia i Formació. Renowned multinational automotive company, reporting to COO-Metallic Division and CCO: - Develop the Commercial Strategy of the Metallic Division for Stamping Technology Products according to Strategic Plan of the Group - Define, Identify and develop commercially the Strategic Products for Metal Stamping Technology - Support the development of strategic plans of Sites suitable with Stamping tech. within the Division - Manage and analyse the Commercial Budget and Booking Goals yearly developed by plants with focus on strategy - Coordinate the Commercial Network of the Group in the regions of Europe, US and Asia according to the strategy of the Division - Coordinate with the manufacturing plants that Sales targets and Commercial Action Plans - Coordinate the commercial strategy that may relate or affect to several plants - Business Development of Strategic Products by Customers and Regions - Support the monthly Reporting of the accountable sites - Support the M&A department for new acquisition - Support R&D in new development programs and new products Travelling: 30-40% of the time. Relació laboral: LABORAL INDEFINIT Nombre Hores: 0 Salari mensual des de: 60000 Salari mensual fins a: 002/11/2018

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