

Comerç exterior - Sales Intern in Barcelona

Escrito por Talent Search People
Jueves, 27 de Diciembre de 2018 03:01 -

Sales Intern in Barcelona BARCELONA (BARCELONA) Empresa: Talent Search People
Descripció: Are you looking for a Sales internship in a young and dynamic team in Barcelona where you can use your language and communication skills? Are you ambitious? Look no further! Your tasks will be, with the help and support of your mentor: - Building a network on LinkedIn - Promote the activities of company on LinkedIn - Acquisition of new customers - Build good, long-term relationships with your customers - Discuss the needs of your customers - Make outbound calls to follow up on customers' demands - Inform your customers about the latest developments of the company services - Identify sales opportunities and close deals - Identify opportunities for cross-selling and upselling in order to increase revenues - Analyze goals and strategy with the team

Requisitos Languages - Native level of Spanish - Proficiency in English - Catalan is a plus Skills: - You are a friendly and positive team player and willing to work in an international environment - You are proactive, eager to learn and highly motivated - You are results-driven - You want to develop a career in business - You have excellent listening and communication skills - You are curious and able to multitask Se ofereix - Our client offers: - International and friendly working environment - Possibility to do a 6 months' internship near the city center in Barcelona - Working on a fast-growing company, possibility to incorporate to the commercial team after the internship - Paid online course (of your choice) in cooperation with EUDE - Salary: 500€/month. - Working hours: from Monday to Friday 09:00 – 18:00 and 1 free afternoon per week - If needed they can provide you with relocation support Relació laboral: LABORAL TEMPORAL Nombre Hores: 40 Salari mensual des de: 500 Salari mensual fins a: 500 27/12/2018

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