

Comercial - Senior Sales Representative w/ Native level of Eng

Escrito por Babel Profiles

Domingo, 10 de Mayo de 2020 17:00 -

Senior Sales Representative w/ Native level of EngBARCELONA (BARCELONA)Empresa: Babel ProfilesDescripció: Are you passionate about IT and wish to take your Inside Sales career to the next level? If you also speak a native level of English, then keep on reading!Main Responsibilities- Building and delivering against a sales strategy/account business plan for new Mid-Market and Small-Medium Enterprise (SME) customer Accounts, in a defined geography location or aligned by industry sector;- Supporting field-based Sales team members;- Building effective relationships with customers to develop a pipeline;- Gaining a thorough understanding of the customers' business and the industry in which they compete;- Identifying the needs which the company can help resolve;- Developing and maintaining trusted relationships with senior level decision makers, and other key buyers within the assigned account(s);- Closing business.Relació laboral: LABORAL INDEFINITNombre Hores: 0Salari mensual des de: 0Salari mensual fins a: 3000011/05/2020

Leer más: [FA RSS](#)